



5% BONUS CASH TOWARDS YOUR REPEAT PROGRAM

The 5% bonus cash is available for programs booked from November 2020 to November 2021. The repeat program must be completed within two years, no later than February 2023. Earned 5% bonus cash is available at all participating Palladium Hotel Group properties in America and will be calculated based upon the total room revenue booked by the group and actualized at end of the program. The 5% bonus cash is based on a program of equal or greater value. If the repeat program actualizes less than the first contracted group program, the 5% bonus cash will be based on the lesser program. The 5% bonus cash is based on the end user company who is operating the group with Palladium Hotel Group, not a third-party intermediary. If the company decides not to use the same third-party intermediary, it will be up to Palladium Hotel Group to verify at the time of the contract, whether the 5% bonus cash applies. The 5% bonus cash is not an override commission and cannot be applied to the master account for F&B or incidentals. 5% bonus cash is not applicable to buyouts where a special rate is negotiated.

ADDITIONAL CONCESSIONS:

Private Check-in:

- Location in the lobby or meeting space for group check in
- Upon request: Group Organizer Desk, DMC Desk, Spa Representative Desk to reserve appointments applying the 20% discount.

Welcome Drink:

- Could be alcoholic or non-alcoholic based on client's preference.
- Could be customized according to the group needs or decided by our expert bar team in accordance with the group coordinator.

Complimentary Meeting Space:

- The meeting room assigned will be according to the group size and confirmed by the hotel.

Hospitality Desk

- At the lobby, specific location to be determined by the hotel.

Message to the Participants on In Room TV

- The message has to be in text only (no images).

Amenity for VIPs

- Up to Chef's selection
- A personalized note to be sent along with the amenity.

One Complimentary Room for every 25 fully paid rooms

- The complimentary room is calculated after the program has actualized and will be reflected and credited on the final invoice.
- Special rates or staff rooms do not count toward this concession.
- The total of complimentary rooms will be capped to 10 rooms per night on peak nights.

One Complimentary Upgrade for every 25 fully paid rooms

- Upgrade confirmed in the following category booked. It is not capped, and it is guaranteed.

One complimentary staff room for the meeting planner during the official event dates

- Valid for groups of at least 30 rooms per night
- Non transferrable
- Any additional staff rooms will be negotiated at contracting and will be 35% off the group net rate.

Up to 4 complimentary room nights for planning visit

- Any additional nights will be subject to availability at a special rate.

Daily coffee break for 4 hours on complimentary basis

- The coffee break includes: Bottled water, decaf and regular coffee, tea and cookies.
- Service must be continuous.

One complimentary one-hour welcome reception

- Based on Domestic open bar and hors d'oeuvres station for one hour.
- Entertainment, décor and AV are not included.
- Time and location are subject to availability.

One complimentary private dinner for groups over US\$50,000.00

- Complimentary buffet dinner in a private event with 03 hours of domestic open bar.
- Entertainment, décor and AV are not included.
- Time and location are subject to availability.

20% Discount at the Spa

- This discount is not combinable with any other Spa offer.
- Does not apply for Spa Packages and beauty salon.

20% Discount on Banquet Menu

- Offer only applies for all Food and Beverage in our banquet kit menu.
- Discount to be applied in final invoice.